

## **Clarification on Percentage of Change More Than 20%**

The consolidated financial statements of Nation International Edutainment Public Company Limited and its subsidiaries for the year ended 31 December 2019 showed a loss of Baht 98.94 million. Compared to the same period of 2018, the loss was Baht 168.95 million, decreasing of 41.43%. The Company would like to clarify significant changes in the Group's operating results as follows:

1. Revenues from sales and services for the year ended 31 December 2019 decreased 30.42% compared to the same period of 2018. The main reasons were:
  - Revenues from circulation increased 7.34% with circulation revenues of comic books and children books increasing 0.92%. In addition, pocket books and consignment products increased 16.2%.
  - Revenues from rendering of services decreased 63.91% due to less margins from publishing, distribution and other service from foreign publications. Thus, the company will no longer continue operating this business from September 1, 2018 onwards.
2. Costs and expenses for the year ended 31 December 2019 decreased 21.67% compared to the same period of 2018. The main reasons were:
  - Cost of goods sold decreased 37.78% due to business restructuring at the end of 2018
  - Selling and Distribution Costs decreased 71.87% due to less exhibition cost
  - Administrative expenses increased 25.83% due to ceased commercial operation of a subsidiary company and pay compensation to the employees

### **Conclusion :**

The Group reported a profit for the year ended 31 December 2019, showed a loss of Baht 98.94 million. Compared to the same period of 2018, the loss was Baht 168.95 million, decreasing of 41.43%